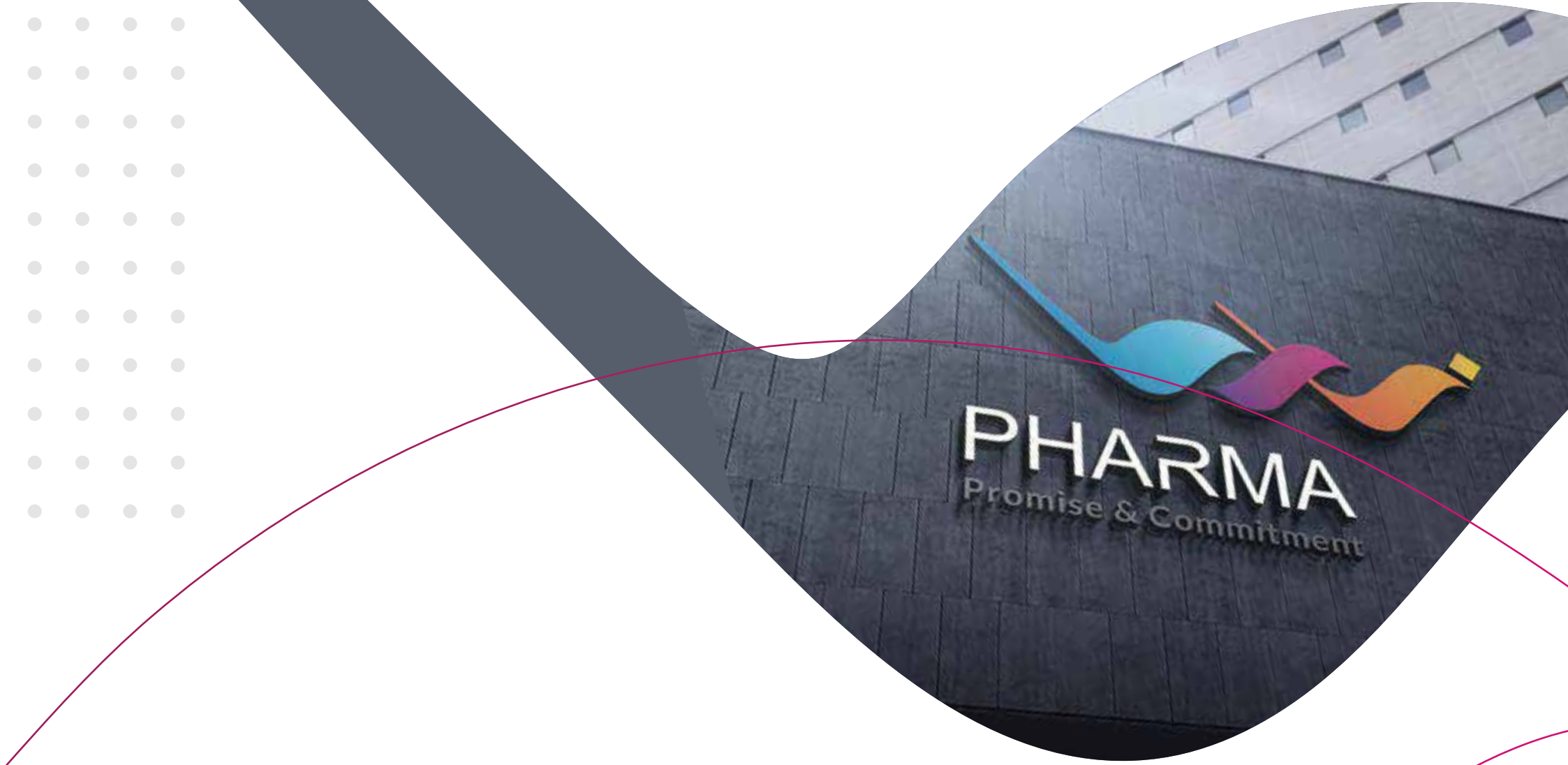


PHARMA PHARMACEUTICAL INDUSTRIES (PPI)

Riyadh, Saudi Arabia

PHARMA
Promise & Commitment

PROMISE & COMMITMENT

Pharma Pharmaceutical Industries (PPI)

Delivering Quality Products for the MENA Markets

Pharma Industries works in partnership with its Alliances to maximize opportunities and meet key milestones on time and on budget. We are committed to finding solutions to increasing medical needs in different patient populations based on solid and extensive in-house medical and commercial expertise and capabilities.

"We are a fast-growing company offering highly specialized pharmaceutical solutions to patients and healthcare specialists alike. We have expanded our reach to virtually every corner of MENA market by continuously expanding our team in parallel with our business expansion and growth"

Pharma Pharmaceutical Industries (PPI)

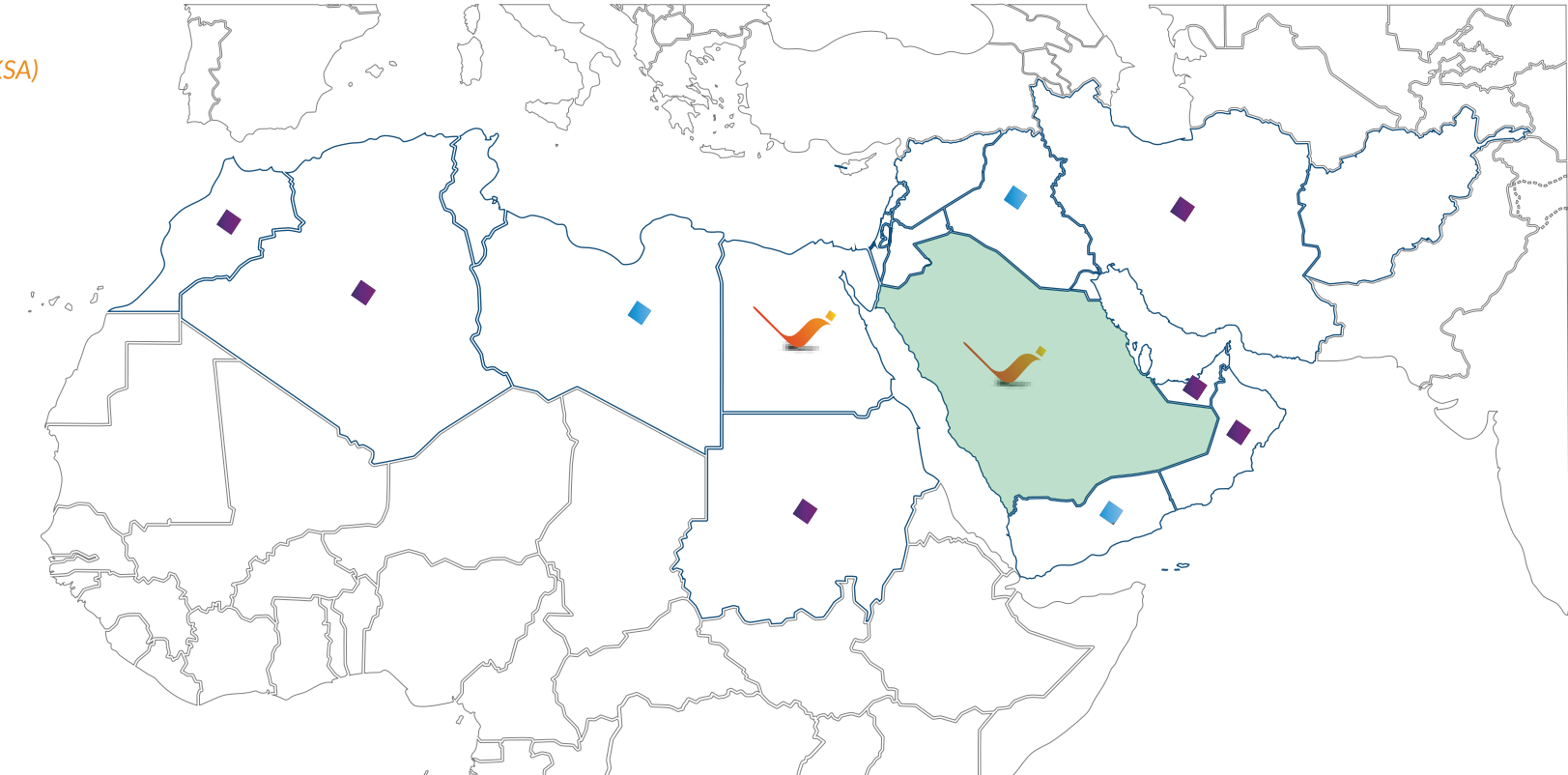
MENA Reach

- Headquarters in Riyadh-KSA
- Rapid MENA expansion in the span of six years
- More than 50 products distributed to over MENA Markets via wholly owned subsidiaries and regional partners
  - MENA leader in novel therapies for hepatic dysfunction and respiratory diseases
  - One of the market leaders in cold chain management and supply chain
- Product pipeline with multiple candidate milestones coming in 2020-21
- More than 40 employee at headquarter with sales, marketing and regulatory forces. Additional work forces in different MENA markets
- Strong cash position (positive EBITDA, cash in hands, no debts)

Corporate Headquarters (Riyadh, KSA)

Current markets

Future markets 2020-2021



About PPI

Pharma Pharmaceutical Industries. “PPI”, is a part of Pharma group which is one of the major player in the Saudi market which started its operations on Jan. 2014.

The company is Registered in Riyadh-KSA
Headquarter : 2nd industrial City zone, Riyadh – KSA.

Licensing

Saudi FDA GMP No.655/2015
Gulf Health Council GMP No. GRC/588/18

01 Vision

Develop Local Pharmaceutical Industries to achieve a global leadership.

02 Mission

To set a new standard in quality control and customer trust.

03 Values

Develop long-standing customer partnerships by providing unique solutions built on trust, while maintaining the highest level of commitment to quality and service.

PPI Beliefs

- High Technology to Develop the Local Pharmaceutical Industries
- Deliver On Commitments
- Empower Our People
- Customer Hope and Trust
- Look Beyond Profit

PPI Team

Wahaf Badday Al Dahasee

Executive Chairman

Wahaf founded and subsequently joined PPI as Executive Chairman in 2013 . Wahaf has more than 25 years of experience working in various positions for healthcare companies in Switzerland and Saudi Arabia. Prior to joining PPI, he worked as Director of Medical Supply For Antivenom and Vaccine Production Center in KSA and for Dupont Pharma in KSA as Scientific Office Manager. Prior to this he was Country Manager at OM Pharma, Switzerland. Wahaf has professional memberships with several pharmaceutical academic, research, and regulatory organization such as Scientific Research and Continuous Education Committee of Saudi Pharmaceutical Society, Saudi Management Association , and Saudi Pharmaceutical Society .He was the first person in Saudi Arabia to develop Pharmaceutical Index in year 2000 a major step in Research and Development in Saudi Arabia. Wahaf holds a Bachelors degree in Pharmacy (BPharm), major in Pharmaceutical Science from King Saud University in KSA. He is a native Arabic speaker and fluent in English.

Hani Badday Al Dahasee

Chief Executive Officer

Hani joined PPI as CEO in 2013 . In addition to day to day management of PPI s business activities, he is responsible for directing and coordinating divisional departments in order to develop and implement long term growth and profitability objectives. In addition to supervising manufacturing and production departments, he also reviews compares historical and forecast data related to production and operating expense. Hani is a key member of the leadership team and supports PPI s key decision making initiatives. Hani also monitors PPI s performance and organizational functions in relation to the Company s goals and objectives. Prior to joining PPI, he worked as Production Manager for Jazeera Pharmaceutical Industries . He also worked as Production Manager for Erba Vita in San Marino, Italy and for Banarba in Caligari, Italy. Hani holds a Bachelors degree in Engineering, major in Chemical Engineering from Saud University in KSA. He is a native Arabic speaker and fluent in English.

Mubarak Al Hurasen

Executive VP

Mubarak joined PPI as Executive VP in 2014 . In addition to day today management of PPI's business development, he is responsible for strategic and operational marketing and customer relationship activities, providing market feedback to the company leader ship. His analysis with respect to market competition, product pricing, and product development are key inputs for senior management in decision making. He also supports PPI in increasing revenue and profitability in order to achieve the Company`s KPIs and business objectives. As PPI s Business Development Manager, Mubarak is accountable for planning and coordinating the Company s business plans. Mubarak has more than 20 years of experience working in various Sales and Marketing positions for healthcare companies in Saudi Arabia. Prior to joining PPI, worked as Sales and Marketing Director for Pharma Drug Store Company . Mubarak holds a Bachelors degree in Medicine, major in General Physician from King Saud University in KSA. He is a native Arabic speaker and fluent in English.

Mohammed Mustafa

CFO

Mohammed joined PPI in early 2018 as Chief Financial Officer. In addition to day today management of PPI s finance and accounting, he is responsible for strategy development, value creation, and supporting senior management in decision making as a member of the Company s leadership team. Mohammed also monitors PPI s performance and organization function in relation to the Companys goals and objectives. As the CFO, he is accountable for risk management and controlling Companys balance sheet sustainable growth. Mohammed has more than 25 years of experience working in various finance and accounting positions for healthcare companies in Saudi Arabia. Prior to joining PPI, worked for Saudi Tadawi Healthcare Company as Group Finance Manager and Food Products Company as Assistant Finance Manager. Mohammed holds a Bachelor's degree in Commerce, major in Accounting from Assuit University in Egypt. He is a native Arabic speaker and fluent in English.

Abdulrahman ALanazi

Technical Director

Abdulrahman joined PPI as Technical Director in 2014 . In addition to day today management of PPI's operations, he is responsible for manufacturing of primary , secondary and full manufacturing. He also supervises performance of machinery equipment and supporting senior management in decision making as a member of the Company s leadership team. Abdulrahman is also responsible for manufacturing machine selection and selection of raw material suppliers. He is accountable for maintaining PPI s operation as per GMP and SFDA s guidelines. Abdulrahman has more than 5 years of experience working in various positions for PPI. Abdulrahman holds a M.Sc. degree in Pharmacy, major in Pharmaceutical from King Saud University in KSA. He is a native Arabic speaker and fluent in English.

Ahmad Elkholy

Regional RA Manager

Ahmad joined PPI as Regional RA Manager in 2019 . In addition to his duties as RRA manager he is acting as the Lead on registration topics, products' life cycle, & Regulatory Compliance matters for all products' Marketing Authorizations (MAs) for GCC, he is responsible for define and provide regulatory strategy for products in development and business opportunities . Ahmad also monitor & manage all functions performed by the department Concerning Reception& Scientific Team as the following: A . Receipt & review of the applications for registration of Biological products (Vaccines ,Blood products &Biotech products). B . Receipt& review of the complete scientific dossiers for final Registration of biological products. C . Reporter for the specialized scientific committees for biological products. D . Presentation of data & studies to the relevant technical Committees or Scientific committees. E . Preparation of guidelines and standard operating procedures Designing all the necessary formats required to fulfill the scientific committee requirements. Ahmad has more than 12 years of experience working in Pharmaceutical and Biopharmaceuticals. Medical Device Regulatory Affairs Experience in Egypt and Saudi Arabia. Prior to joining PPI, worked as RAD manager for MS Pharma in Riyadh , KSA. Ahmad holds a B.Sc. Pharmaceutical Science , from Cairo University in Egypt & Master s in business administration (MBA) American University , London , UK .He is a native Arabic speaker and fluent in English.

Tariq Kayyali

QA Director

Tareq joined PPI as QA Director in 2014 . In addition to day today management of PPI's Quality Assurance (QA) and Quality Control (QC) and Validation teams, he is responsible for representing PPI during meetings with SFDA, and GCC pharmaceutical authoriti es,es, and GMP auditors. He provides analytical research and supports senior management in decision making as a member of the Company s leadership team. Tareq was one of the key member of the team who managed to PPI obtaining GMP s highest certifications from US FDA, MHRA, SFDA, GCC and EU authorities. He is accountable for QC, QA and validation in oral dosage forms, injectable oncology and Biosimilar areas. Tareq has more than 20 years of experience working for pharmaceutical companies in Jordan, Germany and Saudi Arabia. Prior to joining PPI, worked as QA manager for Hikmah Pharmaceuticals. Tareq holds a B.Sc. in chemistry, major in chemistry from Jordan University in Jordan. He is a native Arabic speaker and fluent in English.

Abdulellah Almojel

Regulatory Affairs Director

Abdulellah joined PPI as Regulatory Affairs Director in 2014 . In addition to day today management of PPI's Regulations and Registrations, he is responsible for preparation of SFDA files and PPIs relationship with MOH. He is also a key person in maintaining good relationship with the various government organizations including SIDF. Abdulelah is a member of the Company s leadership team and accountable for PPI s governance. Abdulelah has more than 5 years of experience working in various positions for PPI Company in Saudi Arabia. Abdulelah holds a Bachelor's degree in Pharmacy, major in Pharmaceutical from Riyadh University in KSA. He is a native Arabic speaker and fluent in English.

Sail ALanazi

Supply Chain Director

Sail joined PPI as Supply chain Director in 2016 . In addition to day today management of PPI's supply chain and logistics, he is responsible for overseeing and managing company's overall supply chain and logistics strategy and operations in order to maximize the process efficiency and productivity, he is responsible for Identify process bottleneck and implement solutions in a timely manner and supporting senior management in decision making as a member of the Companys leadership team. Sail also play a crucial role in developing and maintaining good relationships with vendors and distributors, he is accountable for planning, implementing and monitoring our goals. Sail has more than 6 years of experience working in various positions for different companies in Saudi Arabia. Prior to joining PPI, worked as Sales Manager for AL Rajhi Bank. Sail holds a Bachelor s degree in Information System, major in Management IT from AL imam University in KSA. and holding a master degree in Management Information System from Bowie state university, USA. He is a native Arabic speaker and fluent in English.

Mohammed Abu Marar

QC Director

Abu Marar joined PPI as QC Director in 2016. In addition to day today management of PPI's Research and Development, he is responsible for handling all research and development activities related pharmaceutical dosage forms and preparing product dossiers for registration and submission with SFDA, USFDA and JFDA. He is also a member of PPIs products selection and registration committee. Abu Marar has more than 18 years of experience working in various research and development positions for healthcare companies in Jordan and Saudi Arabia. Prior to joining PPI, he worked as R & D Manager in Hikmah pharmaceutical Jordan for 9 years and for Middle East Pharmaceutical Industries (Avalon Pharm) Saudi Arabia. Abu Marar holds a Bachelor's degree in Pharmaceutical Chemistry, major in Pharmaceutical from Baghdad University in Iraq. He is a native Arabic speaker and fluent in English.

PPI Facilities

Commitment For Full Manufacturing

Current Capabilities

Full Production Line with high-tech setup for the production of Oral Dosage Form, tablets, capsule and sachets.

Pharma Pharmaceutical Industries (PPI) is one of the few sites in Saudi Arabia with cold-chain system approved by Saudi FDA.

Our Services

PPI has an inclusive range of products aiming different therapeutic sectors globally for patients treatment customized to each segment.

We know our clients' needs and use cutting edge technology to deliver end to end solutions.

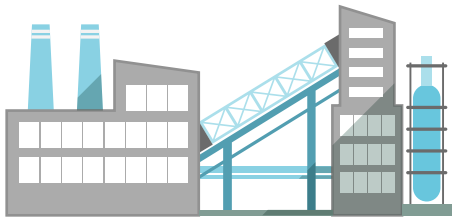
Contract Manufacturer Services (CM)

Aggregation System

Product Flow

Data Flow

Warehouse



Manufactures

SFDA

Pharmacy \ Hospital

STRATEGIC PARTNERSHIPS

Partner/Customer	Company Profile	Agreement Type
TAMER	Tamer Group is a leading healthcare, beauty care, prestige products, and Fast-Moving Consumer Goods (FMCG) company. Its a products target the growing needs of the Saudi and Middle East communities.	-Packaging Service Agreement
Alnaghi	Al Naghi Company is well-established and highly reputable Pharmaceutical and Consumer Goods distribution company and a market leader in distribution of FMCG and branded pharmaceutical products in the Kingdom of Saudi Arabia.	-Distribution Agreement
MSD	MSD is a multinational pharmaceutical company with annual revenue of US$5.4 billion and an R&D expenditure of US$2.5 billion. It employs 70,000 employees and its main business include manufacturing of pharmaceuticals and vaccines. MSD's sales volumes in Saudi Arabia is US$1 billion.	-License and Supply Agreement
Shilpa	Shilpa Medicare is a specialty generic pharmaceuticals company based in India. It manufactures and markets active pharmaceutical ingredients (APIs) and formulations for generic medications in two key segments; Oncology and Non-Oncology.	-Dossier License Supply Agreement -Tech Transfer
Dr.Reddy's	Dr. Reddy's Laboratories is an Indian multinational pharmaceutical company based in India. Dr. Reddy's manufactures and markets a wide range of pharmaceuticals including APIs for drug manufacture, diagnostic kits, critical care and biotechnology.	-Dossier License Supply Agreement -Tech Transfer
Aizant	Aizant® is an integrated drug development solutions provider. Aizant was established by experienced pharmaceutical professionals with global exposure. Aizant Drug Research Solutions Private Limited operates as a pharmaceutical company. The Company offers a comprehensive solutions for preformulation.	-Dossier License Supply Agreement -Tech Transfer
Piramal	Piramal Pharma Solutions, one of the leading pharmaceutical manufacturing, Piramal offers contract manufacturing for API, HPAPI and wide variety of dosage forms. We offer our solutions through a network of facilites located across North America, Eurpoe and Asia.	-Dossier License Supply Agreement -Tech Transfer

Partner/Customer	Company Profile	Agreement Type
INTERNATIONAL PHARMA	ABC is an Italian pharmaceutical group established in 1925, committed to research, development, manufacturing and commercialization of pharmaceutical products and active ingredients, achieved many international patents in gastroenterological and pneumological fields.	-Dossier License Supply Agreement -Tech Transfer
الصالحية Salehiya	Salehiya is one of the major pharmaceutical products distributors in KSA, Salehia has played an integral role in the rapid expansion of the healthcare industry within the Kingdom of Saudi Arabia. As they have flourished into the leading healthcare organization in the region.	-Distribution Agreement
inventia	Inventia, established in 1985, is a privately held pharmaceutical development and manufacturing company based in Mumbai, India. Inventia is dedicated to developing complex generic and novel innovative pharmaceutical products, which have been instrumental in enhancing the product portfolio of its partners along with improvement in the patient's compliance and comfort.	-Supply and Distribution Agreement -Tech Transfer
pharma science	Founded in 1983, Pharmascience is a leading manufacturer of generic and branded drugs in Canada. Pharmascience Inc. is a full-service privately owned pharmaceutical company with strong roots in Canada and a growing global reach with product distribution in over 60 countries. Ranked 47th among Canada's top 100.	-License Supply Agreement
MAYPRO	Maypro has grown into one of the largest global suppliers of nutraceutical ingredients and fine chemicals, with six strategically located companies in the US, Japan and China and a global staff of over 100. Maypro continue to build global bridges, expanding into Europe and Latin America, and now service hundreds of countries worldwide	-License Supply Agreement
HETERO Biopharma	Hetero is Indian generic pharmaceutical company and the world's largest producer of anti-retroviral drugs. Hetero is known for its strengths in research and development, manufacturing and commercialization of a wide range of products	-Dossier License Supply Agreement -Tech Transfer

Partner/Customer	Company Profile	Agreement Type
AET Trusted Partner	AET, Founded in 1963 as the world's first exclusive agency for active pharmaceuticals ingredients (API), TIEFENBACHER has been grown into a leading health care company providing innovative and best-in-class solutions along the entire pharmaceutical value chain. Representing API producers has provided the foundation for TIEFENBACHER´s growth into a fully fledged pharmaceutical company – capable of developing, registering, and supplying finished dosage form (FDF) pharmaceuticals to marketing organizations worldwide. In over 55 years of our company history, they have shown an outstanding track record in anticipating new developments as well as launching new businesses.	-Dossier License Supply Agreement -Tech Transfer
Steril-Gene	Steril Gene Life Sciences (P) Ltd is a pharmaceutical company, manufacturing a range of pharmaceutical preparations like tablets, hardgelatin capsules, softgelatin capsules, sachets, general injection and lyophilized injections.	-Supply and Distribution Agreement -Tech Transfer
VIANEX PHARMACEUTICAL COMPANY Member of the Giannakopoulos Group	VIANEX S.A. PHARMACEUTICAL MANUFACTURERS is located in Nea Erythraia, Greece and is part of the Pharmaceutical Manufacturing Industry. VIANEX S.A. PHARMACEUTICAL MANUFACTURERS has 1,200 employees at this location and generates $256.81 million in sales (USD). There are 16 companies in the VIANEX S.A. PHARMACEUTICAL MANUFACTURERS corporate family.	-Dossier License Supply Agreement -Tech Transfer
WOCKHARDT	Wockhardt Ltd. is a Global pharmaceutical and biotechnology company headquartered in Mumbai, India. It employs over 8,600 people globally and operates its own hospital brand, Wockhardt Hospitals	-Dossier License Supply Agreement -Tech Transfer

LICENSE & SUPPLY AGREEMENT

Current Partners.

License & Supply Agreement

MSD
Be well

Multinational pharmaceutical company with annual revenue of $40bn and an R&D expenditure of $2.5bn,

- Has 70,000 employees across world.
- Its main businesses include pharmaceuticals and vaccines.
- Sales in Saudi Arabia 1bn SR

PPI & MSD Current Business

- 27 Strategic products with sales over 90 million SR

WOCKHARDT

Current Partners.

License & Supply Agreement

Global pharmaceutical and biotechnology company.

- Has manufacturing plants in UK, Ireland, France, USA , UAE and India.
- It produces formulations, biopharmaceuticals, vaccines and active pharmaceutical ingredients (APIs)
- The company employs over 8,600 people globally.
- Its main businesses include pharmaceuticals and vaccines.
- Sales in Saudi Arabia 1bn SR

PPI & Wockhardt Business

- 15 Strategic products with Expected export sales over 100 million SR
- 5 Million Units for Secondary packaging contract
- Gross Profit 32,992,000 SR/Year from Secondary packaging only
- Gross Profit margin 37%

Current Partners.

License & Supply Agreement

HETERO Biopharma

Hetero Biopharma, is steadily establishing itself as a path breaking Biosimilar developer. As a strong R&D driven company offering some of the blockbuster Biosimilar Drugs, Hetero Biopharma are bringing about a paradigm shift in the way patients suffering from various chronic conditions are treated

Dr.Reddy's

Current Partners.

License & Supply Agreement

Dr. Reddy's Laboratories is an Indian multinational pharmaceutical company, By 2007, Dr. Reddy's had seven FDA plants producing active pharmaceutical ingredients in India and seven FDA-inspected and ISO 9001 (quality) and ISO 14001 (environmental management) certified plants making patient-ready medications – five of them in India and two in the UK. In 2014, Dr. Reddy Laboratories was listed among 1200 of India's most trusted brands according to the Brand Trust Report

Shilpa | Innovating for affordable healthcare

Current Partners.

License & Supply Agreement

Shilpa Medicare Limited (SML) is engaged in the manufacturing of Active Pharmaceutical Ingredients (API), Formulation and Development service. The company started its operations as API manufacturer way back in 1987 at Raichur, Karnataka- India. The company started commercial production in November 1989. SML deals in high-quality Active Pharmaceutical Ingredients (APIs), Bulk drug, Intermediates, Formulations and Development service, New Drug Delivery Systems, Peptides / Biotech products and Specialty Chemicals etc. using sophisticated technology meticulously in order to comply with laid down international standards/specifications. SML is among the world's leading suppliers of Oncology/Non-Oncology APIs and intermediates.

INTERNATIONAL PHARMA

Current Partners.

License & Supply Agreement

ABC is an Italian pharmaceutical group established in 1925, committed to research, development, manufacturing and commercialization of pharmaceutical products and active ingredients, achieved many international patents in gastroenterological and pneumological fields. ABC group an industrial reliable support for the development of new molecules.

ABC for the generic drugs too.

Ethicalness, competence and experience allowed ABC to become the partner of the main pharmaceutical multinational Company also in the contract manufacturing activity both in active ingredient and in finished products manufacturing.

Current Partners.

License & Supply Agreement

Inventia, established in 1985, is a privately held pharmaceutical development and manufacturing company based in Mumbai, India. Inventia is dedicated to developing complex generic and novel innovative pharmaceutical products, which have been instrumental in enhancing the product portfolio of its partners along with improvement in the patient's compliance and comfort.

Current Partners.

License & Supply Agreement

Founded in 1983, Pharmascience is a leading manufacturer of generic and branded drugs in Canada.

Pharmascience Inc. is a full-service privately owned pharmaceutical company with strong roots in Canada and a growing global reach with product distribution in over 60 countries. Ranked 47th among Canada's top 100. Pharmascience Inc. is the 10th largest pharmaceutical company in Canada.

Pharmascience Inc. is commercializes nearly 400 product families in 20 different dosage forms for over 2,000 products

Current Partners.

License & Supply Agreement

AET, Founded in 1963 as the world's first exclusive agency for active pharmaceuticals ingredients (API), TIEFENBACHER has been grown into a leading health care company providing innovative and best-in-class solutions along the entire pharmaceutical value chain. Representing API producers has provided the foundation for TIEFENBACHER´s growth into a fully fledged pharmaceutical company – capable of developing, registering, and supplying finished dosage form (FDF) pharmaceuticals to marketing organizations worldwide.

In over 55 years of our company history, they have shown an outstanding track record in anticipating new developments as well as launching new businesses

Piramal

Current Partners.

License & Supply Agreement

Piramal Pharma Solutions, one of the leading pharmaceutical manufacturing, Piramal offers contract manufacturing for API, HPAPI and wide variety of dosage forms. We offer our solutions through a network of facilities located across North America, Europe and Asia.

Steril-Gene

Current Partners.

License & Supply Agreement

Steril-Gene Life Sciences (P) Ltd is a pharmaceutical company, manufacturing a range of pharmaceutical preparations like TABLETS, HARDGELATIN CAPSULES, SOFTGELATIN CAPSULES, SACHETS , GENERAL INJECTION AND LYOPHILIZED INJECTIONS

Current Partners.

License & Supply Agreement

VIANEX S.A. PHARMACEUTICAL MANUFACTURERS is located in Nea Erythraia, Greece and is part of the Pharmaceutical Manufacturing Industry. VIANEX S.A. PHARMACEUTICAL MANUFACTURERS has 1,200 employees at this location and generates $256.81 million in sales (USD). There are 16 companies in the VIANEX S.A. PHARMACEUTICAL MANUFACTURERS corporate family

Current Partners.

License & Supply Agreement

Aizant®

Aizant® is an integrated drug development solutions provider. Aizant was established by experienced pharmaceutical professionals with global exposure. Aizant Drug Research Solutions Private Limited operates as a pharmaceutical company. The Company offers a comprehensive solutions for preformulation.

Current Partners.

License & Supply Agreement

Land Pharma Company SRL, is a company that markets phototherapeutic, dietetic and nutritional supplements.

Our objectives are to spread the culture and use of medicinal herbs by offering safe, effective and pleasant natural products, combining ancient herbal traditions with the most modern technical and scientific knowledge.

Nuova zona industriale P.I.A. Lotto N.609040 Settimo San Pietro (CA) Italy Presso Benerba SRL

Current Partners.

Distribution Agreement

- Al Naghi Company is an established and highly reputable Pharmaceutical and Consumer Goods distribution company.

- Since its establishment, Al Naghi has continued in keeping its legacy as a leading force in goods distribution for fast-moving consumer goods and branded pharmaceutical products in the Kingdom of Saudi Arabia.

Current Partners.

Distribution Agreement

TAMER

- Tamer Group is a leading healthcare, beauty care, prestige products, and fast moving consumer goods company responding to the growing needs of the Saudi and Middle East communities.

Current Partners.

Distribution Agreement

الصالحية
Salehiya

Salehiya is one of the major pharmaceutical products distributors in KSA, Salehia has played an integral role in the rapid expansion of the healthcare industry within the Kingdom of Saudi Arabia. As they have flourished into the leading healthcare organization in the region

PHARMA
Promise & Commitment

Current Partners.

Distribution Agreement

Pharma Drug Store Company Ltd. (PDS) was established in 1992. The activity of the subsidiary is concentrated in the distribution of pharmaceutical products in the Kingdom. PDS is considered one of the major pharmaceutical distributors in the kingdom and occupies a leadership position in this area. It is the description agent for a number of global companies specializing in the pharmaceutical industry e g . LandPharma , Valida

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